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01/ Activity overview





Capital increase



- In the course of September/October 2018 Leasinvest launched a capital increase of € 84 million. This was fully subscribed and led to an increase of the number of shares from 4,938,870 before the capital increase to **5,926,644** after the transaction.
- In the meantime, the proceeds were already fully reinvested in new objects such as Montoyer 14, EBBC buildings A and C, Hangar 26/27, etc.





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Acquisitions

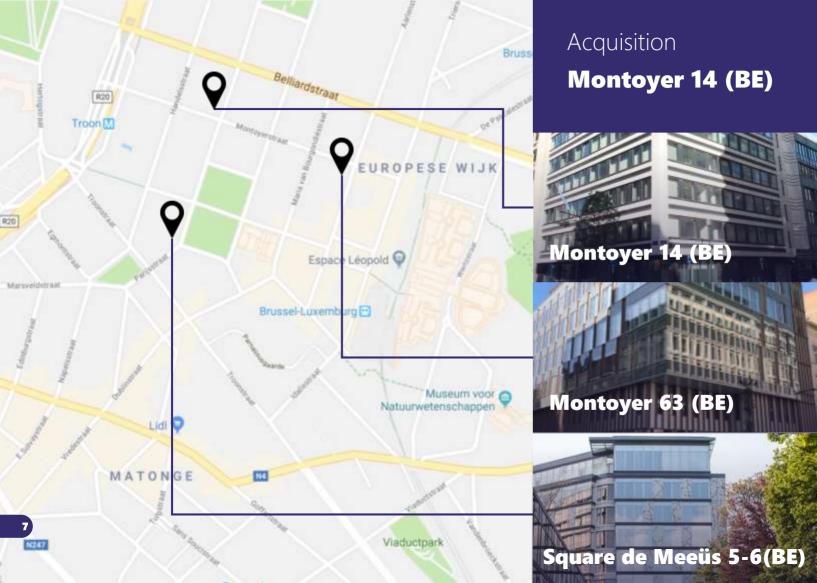
















ERV of **€ 1.2 m**



Investment Price: € 23.5 m





Design: Archi2000 Architects (Brussels)



First higher wooden construction

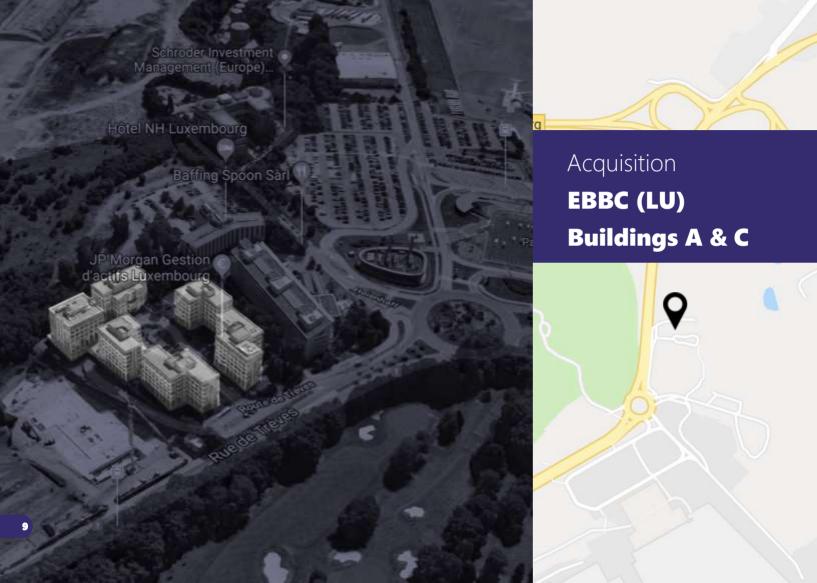
CO₂ neutral passive building

Breaam Excellent



Study +
Building Permit: **14 months**

Delivery: **16 months** Q1/Q2 2021







Build a stronger business community with advanced services to occupants (restauration, kinder garden + add fitness, co-working, etc.) & shared IT services,



Aim is to control the total business park to start with dynamic asset management



Rebranding



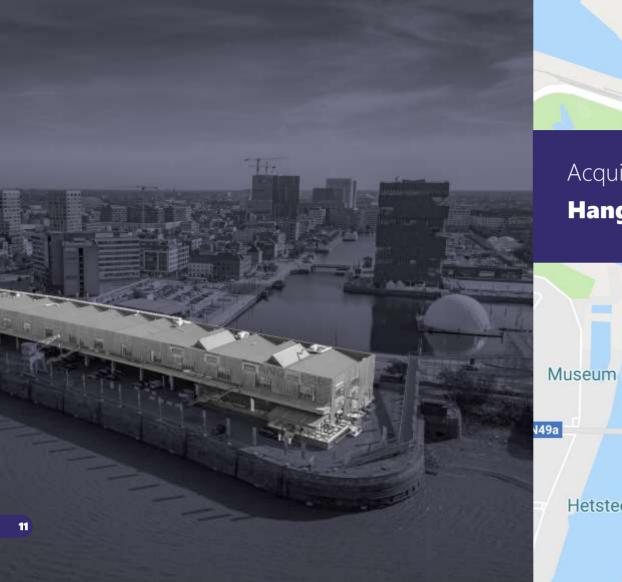


Investment Price: € 64 m



benefit from new infrastructures around the site (Tram, Airport, Hotels)





Acquisition **Hangar 26/27 (BE)**

Museum aan de Stroom

N49a

SCHIPPERSKWART

Hetsteen



Retail and offices 8,500 m²



Possibility to double the current area, to +/- 17,000 m² offices and mixed functions

Making a landmark of Antwerp, delivery in 2 years







Renovation ongoing new façade by Q4 2019

Retail Estates (BE)

Leasinvest (LRE) holds 10.47% share in BE-REIT

Retail Estates (**€ 92 m** at 31/12/2018)

Subscription of capital increase for € 12.9 m in April 2018 (198,736 new shares)

Real estate portfolio of € 1.5 bn (31/12/2018)

Focus = clusters & retail parks (81% of total portfolio)

Portfolio breakdown:

BE 54% - NL 46%

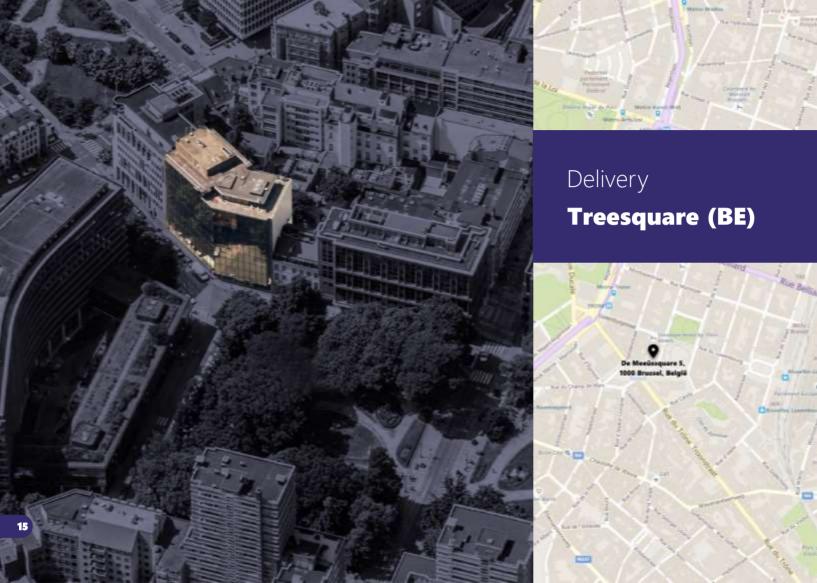
LRE must hold minimum **10% stake** for fiscal reasons (otherwise 30% withholding tax deducted)





Developments











High end occupants as Deutsche Börse, Boeing, RWE, Embassy of Monaco, Norton Rose, Friends of Europe, Netflix



Assar Architects (Brussels)





64% was pre-let **82%** Y-T-D



BREEAM 'excellent'



ERV of € 1.8 m of which € 1.3 m secured at delivery





objective is BREEAM "Excellent" (2018), to be confirmed after completion in 2019 of fitting out work by tenant

BREEAM interim 'design stage' with rating "Excellent" obtained in 2017





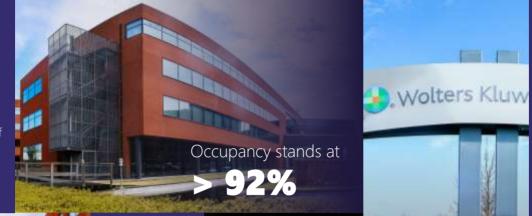
Constructed tailor-made for European Parliament to realize training center at walking distance of Parliament

European Parliament currently conducts fitting out works in order to have the building operational in the spring of 2019





Office building of **14,174 m²**





Value creation



BM2T

Part of the remaining office space is installed as co-working space 'De Mot' based on our business center concept 'The Crescent' in Anderlecht and Ghent – concept is much appreciated by tenants & other users





Actual BREEAM

in use: good

95% maximum occupancy



Sitting tenant Wolters Kluwer renewed rental contract for half

of the building and

new other rental contracts /

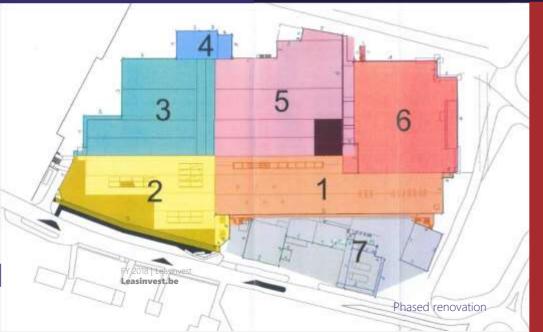
agreements signed





Strengthening position as largest shopping center in the North of Luxembourg







Foreseen Capex: € 30 m

Reception Q3 2021



Revamping of the shopping center in order to meet consumers' expectations

started in September



largest **H&M store** in North of Luxembourg & largest **Delhaize** supermarket in Belux















Traffic





Level 1

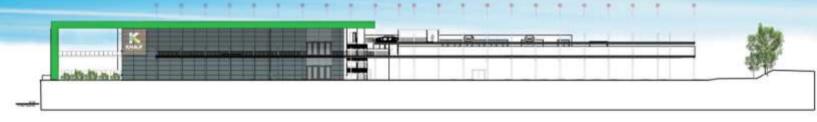
838 m² commercial space on level 1

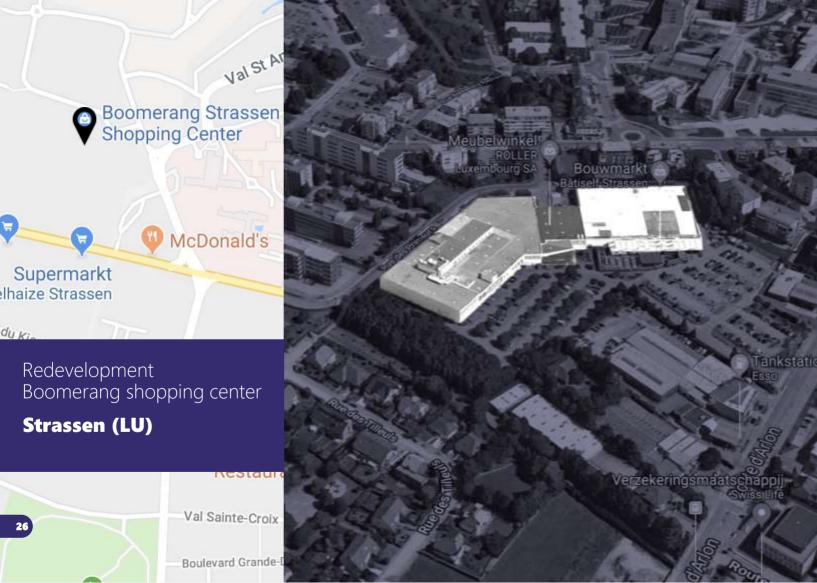
> 838 m² office space on level 2





420 extra parking spaces of which 190 covered









argest retail park in the Luxembourg periphery at Route d'Arlon, entrance to the city of Luxembourg



Renovation of parking and the office space (470 m²) finalized

Office space is occupied by different tenants

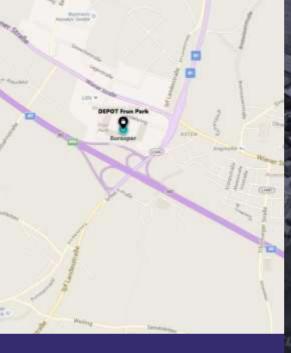
2021: departure of Bâtiself (March)

Publication of a masterplan by the municipality in October 2018

New general development plan expected in the course of 2019

Phased redevelopment plan will be prepared as of 2021 for better mix





Frun Park Asten (AT)







Retail concept: construction of a architectural ensemble surrounding a large, central, free parking area, and uniting a mix of national and international brands



and entirely let

4% increase in footfall

Frun Park Asten (AT)



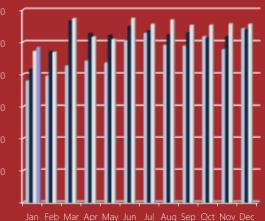
Recent (2013) and very successful retáil park; 26 shops and 600 parking spaces roof is equipped with solar panels



Acquisition
November 2016



Footfall



■ 2016 ■ 2017 ■ 2018 ■ 2019



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Riverside BP: a couple of important new rental contracts, resulting in higher occupancy rate

CFM Cloche d'Or: Mazars Luxembourg SA for a fixed 9-year term, starting on 1 May 2019 – 2,200 + 350 m2

Renovation works facade and restaurant and refurbishment outdoor space: Frun® Park Asten: 100% occupancy (extension &

> Tour & Taxis Royal Depot: high occupancy thanks to a number of renegotiations and



Mercator: new rental 6.5-year period





opening of five new shops (SportsDirect, Cecil, Post shop, Okaïdi, Tendances)



Treesquare: 82% leased on 31 December 2018 + only 450 m² vacant

Knauf Schmiede: H&M store extension by 1,000 m² by Q1 2020 & Delhaize extension of 500 m² by Q4 2019

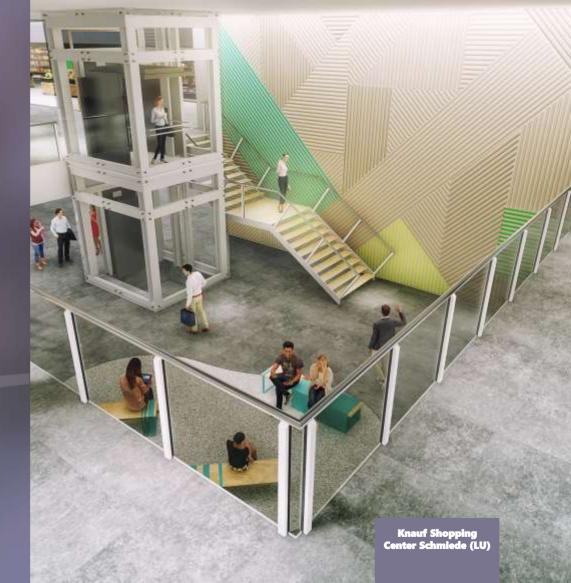


De Mot: 92% occupancy following the conclusion of a number of new services agreements





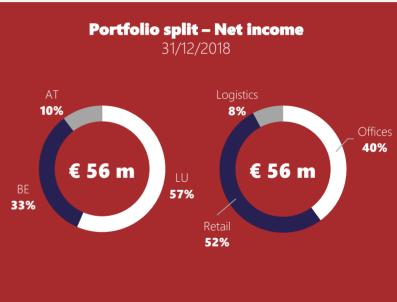
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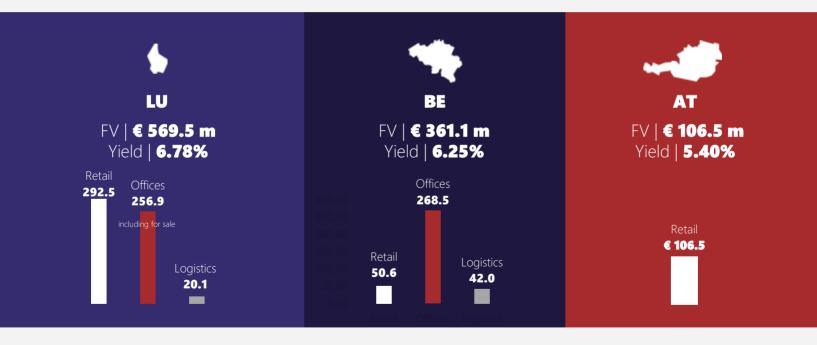


01 Focused on two segments in three countries





02 A unique combination of market segments and geographical diversification

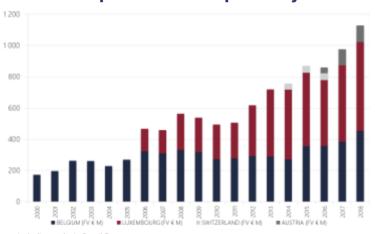




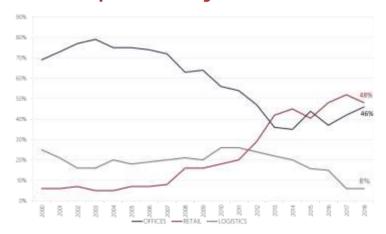


03 Demonstrating long term growth through a focused approach

Evolution of portfolio fair value per country



Evolution of split in market segments



including stake in Retail Estates

Focus on three countries

- i.e. Luxembourg Belgium Austria
- sale of Swiss portfolio in 2017

Focus on two asset classes

- i.e. retail and offices
- sale of largest part of logistics portfolio in 2017

04 On the back of solid occupancy rates

Occupancy rates per 31 December Duration leases till first break per 31 December Luxembourg Belgium 2018 Total 2017 Luxembourg Belgium 2018 Total 2017 Austria Austria 93.46% 91.38% 100.00% 94.26% 94.80% 3.6 5.2 6.4 4.3 4.7 excluding excluding excluding for sale for sale for sale Offices ■ Retail Offices ■ Logistics Retail Logistics

Leasinvest's markets

Office Market





Luxembourg

Vacancy rate < 3.5% of which CBD almost inexistent

take-up: 252,000 m², second highest level ever

Prime rents ~ € 600/m²/yr

Yields < 4.00% (CBD) - lack of investment products



Belgium

Take-up Brussels (-8% YoY)

Co-working takes up to **20%** of total

Prime rent CBD: **315€/m²/yr** (Treesquare at € 330/m²/yr)

Investments: € 1.9 bn, best > 2007

Prime yield: **4.25%** (LT 3.65%)





FY 2018 | Leasinves Leasinvest.be

markets

Retail Market (2018)

Leasinvest's



Luxembourg

Rental market: take-up 37,650 m², > annual average 5-year period 2013-2017

Shopping centres: 147% above 5year average

Investment market: -3.6% y-o-y (lack of investment products)



Austria

Vienna named best city to live in 2018 - one of the world's most popular expansion targets

Investment market over 1.2 bn (> 29% of total) – supply shortage

Prime yields retail parks stable at 5 %- 5.5%



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Leasinvest's markets

Luxembourg is a key intermediary of global capital flow with more than 4.16 tm of assets under management

Economic performance has remained strong in 2018. with a GDP growth of 3.6%, with 4.0% forecasted for 2019

The external position of Luxembourg has remained in surplus 5.5% to GDP

Financial sector performance remained strong

Luxembourg's compliancy with international anti-tax avoidance and transparency initiatives is progressing



Luxembourg ranked 2nd in the EU in new financial centre index

06.09.2018

The margarat edition of the New Financial International Financial Centrus Indiox ranks. Lucembourg as the 2nd financial centre in the European Union, after the UK. In terms of international activity. Loxenthourg even ranks 3rd globally behind the US and UK but ahead of major European and Asian financial centres such as Hong Kong, Singapore, Germany or France.



Luxembourg's financial centre ecosystem is supporting Brexit business

22.06.2016

Nicolas Mackel, CEO: Loxembourg for Finance discusses why Loxembourg is continuing to win Breat business on Sky News with business presenter lan King.

Credit Suisse renforcée au Luxembourg pour le Brexit - Item heat

Le banque a cheini le Linear-bourg poor devenir un de sea bodie dans la perspective d'on closed Bresite. Madeid et Personnel manufacture una architecture resendeble.

Les deffers and new broads bedetailed property and facility sold. sections by Corne trap and reducible out disconnect personnels granes. Rossinia reguesta en elfet que Credit. States on transfer on Hispanisman deon principals retries design discretizazioni, proton dischirot conditions against the original White ecophose, as previous from monario de charel Brerile.



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Prévisions de croissance dans les principaux pays de la Zone Euro (Commission Européenne) 4,5% 4,0% 3.5% 3,0% 2.5% 2.0% 1.5% 1.0% 0.5% 0.0% = 2019 2020

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Leasinvest's markets

While demand for retail properties remains high, supply is limited,

The production of new space for retail basically come to a standstill.

Most of the attractive development locations are occupied.

on quality improvements instead of further expansion.

GDP growth (%yoy) Headline inflation (%yoy)

Vienna is the best place to live worldwide

"the Economist" ranks views in first place worldwide in series of quality of life in 2018.



Vienna is the first turopean matropolis to be great first in the serval Child Lynching motor of the resourced firmum wast is "The Economic. The study compares 140 cities based on farters such as political mability. rocust security, scrieto so health care and

years at the top. Soft office reterved full ponter. for basif & system, solucation, calcust and inhappenenture. According to the blody, Verma's

dright special passering, political statistics and has come rate were the discress factors for the hole

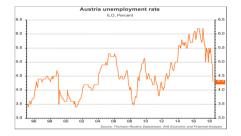
The labour market has improved markedly

Vienna is

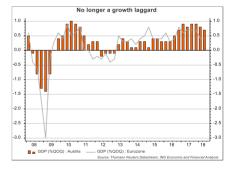
the best

place to live

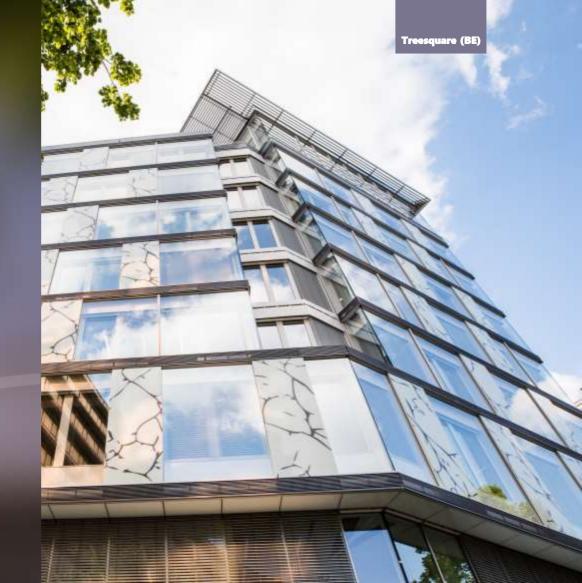
worldwide



Austria's economy is powering ahead













EPRA earnings increase by **14%** to **~ € 31.3 m** from **~ € 27.5 m** (2017)



Net result € 38.2 m (€ 7.37/share) vs € 47.6 m (2017, **€ 9.63**/share)





Weighted average lease term of

4.34 years



Real estate portfolio of € 1.129 bn including Retail Estates, an increase of 15.6% compared to 31/12/2017



Occupancy rate at **94.26%** overall, **97.59%** in retail. 91.23% in offices and **94.67%** in logistics





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Debt ratio at

53.53%

Dividend evolution

Gross dividend 2018 increased **+2%** to € 5.10 over 2018 (2017; € 5.00)

Net dividend 2017 amounts to € 3.57 (excl. 30% WHT), vs 2017 € 3.50 (excl. 30% WHT)

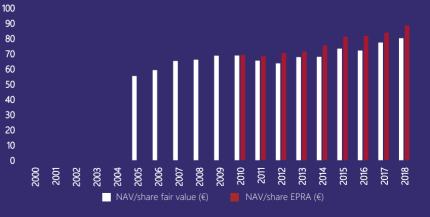
Gross dividend yield of **5.84%** (31/12/2018)

Consolidated pay-out ratio 2018: **84.58%** (2017: 89.77%)

Long term EPS & Gross DPS evolution



Long term NAV/Share evolution





04/
Financials
& outlook





Key consolidated **financials**

FY 2018 | Leasinvest

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FY 2018

Key figures balance sheet	31/12/2018	31/12/2017
Net asset value group share (€ 1,000)	475 811	382 206
Weighted average number of shares after capital increase on 04/10/2018	5 179 724	4 938 870
Net asset value group share per share	80.3	77.4
Net asset value group share per share based on investment value	83.9	81.1
Net asset value group share per share EPRA	88.7	84.0
Total assets (€ 1,000)	1 156 107	999 293
Financial debt	595 400	540 440
Financial debt ratio (in accordance with RD 13/07/2014)	53.53%	57.14%
Average duration credit lines (years)	3.11	3.34
Average funding cost (excluding fair value adjustments fin. instruments)	2.59%	2.99%
Average duration hedges (years)	5.35	5.15

Key figures income statement	31/12/2018	31/12/2017
Rental income (€ 1,000)	56 209	56 892
Net rental result per share	10.81	11.52
EPRA Earnings (1)	31 259	27 503
EPRA Earnings per share (1)	6.03	5.57
Net result group share (€ 1,000)	38 194	47 545
Net result group share per share	7.37	9.63
Comprehensive income group share (€ 1,000)	34 338	49 983
Comprehensive income group share per share	6.63	10.12

⁽¹⁾ De EPRA Earnings, previously the net current result, consists of the net result excluding the portfolio result and the changes in fair value of the ineffective hedges.

EPRA KPIs FY 2018

EPRA performance measures	31/12/2018	31/12/2017
EPRA Earnings* (in € per share) (1)	6.03	5.57
EPRA NAV* (in € per share) (2)	88.69	83.99
EPRA NNNAV* (in € per share) (3)	82.27	77.14
EPRA Net Initial Yield* (in %) (4)	5.25%	5.22%
EPRA Topped up Net Initial Yield* (in %) (5)	5.23%	5.25%
EPRA Vacancy* (in %) (6)	5.73%	5.20%
EPRA Cost ratio* (incl. direct vacancy costs) (in %) (7)	26.06%	29.00%
EPRA Cost ratio* (excl. direct vacancy costs) (in %) (7)	24.45%	26.85%

⁽¹⁾ The EPRA Earnings, previously the net current result, consists of the net result excluding the portfolio result and the changes in fair value of the ineffective hedges. (2) EPRA Net Asset Value (NAV) consists of the adjusted Net Asset Value, excluding certain elements that do not fit within a financial model of long-term real estate

investments; see also www.epra.com (3) EPRA NNNAV (triple Net Asset Value) consists of the EPRA NAV, adjusted to take account of the fair value of the financial instruments, the debts and the deferred

⁽⁴⁾ EPRA Net Initial Yield comprises the annualized gross rental income based on the current rents at the closing date of the financial statements, excluding the property charges, divided by the market value of the portfolio, increased by the estimated transfer rights and costs for hypothetical disposal of investment properties; see also

⁽⁵⁾ EPRA Topped up Net Initial Yield correct the EPRA Net Initial Yield with regard to the ending of gratuities and other rental incentives granted; see also www.epra.com

⁽⁶⁾ EPRA Vacancy is calculated on the basis of the Estimated Rental Value (ERV) of vacant surfaces divided by the ERV of the total portfolio; see also www.epra.com.

⁽⁷⁾ EPRA Cost ratio consists of the relation of the operating and general charges versus the gross rental income (including and excluding direct vacancy costs); see also www.epra.com

Consolidated

income statement



Sixth year in a row

31/12/2018 Consolidated statement of realized and unrealized results (in 1.000 €). 31/12/2017 (+) Rental income 56 209 56 892 (+) Write-back of lease payments sold and discounted 0 (+/-) Related-rental expenses -212 NET RENTAL INCOME 55 997 56 892 (+) Recovery of property charges 172 174 (+) Recovery income of charges and taxes normally 5 421 3 578 payable by tenants on let properties (-) Costs payable by tenants and borne by the landlord for rental damage and refurbishment at end of lease Charges and taxes normally payable by tenants (-) -5.421 -3 578 on let properties (+/-) Other rental related income and expenditure -2 492 -3.214 PROPERTY RESULT 53 677 53 853 Technical costs (-) -2 442 -1147 (-) Commercial costs -882 +1032(-) Charges and taxes on un-let properties -907 -1226Property management costs -4935-5 365 Other property charges -298 -438 PROPERTY CHARGES -8749 -9 922 PROPERTY OPERATING RESULT 44 928 43 931 (-) Corporate operating charges -2 798 -2.914 (+/-) Other operating charges and income -610 -453 OPERATING RESULT BEFORE RESULT ON THE PORTFOLIO 41.520 40 565 Result on disposal of investment properties (+/-) Ď. -2 798 (+/-) Changes in fair value of investment properties 1627 22 348 OPERATING RESULT 43 147 60 114 (+) Financial income 4 918 3.887 Net interest charges -13 565 -14.978(-) Other financial charges -1415 -1354 Changes in fair value of financial assets and liabilities (+/-) 5 428 492 FINANCIAL RESULT -4 634 -11 963 PRE-TAX RESULT 38 513 48 152 (+/-) Corporate taxes -319 -607 (+/-) Exit tax TAXES -319 -607NET RESULT 38.194 47 545

Ü



Consolidated balance sheet

ASSETS (in 1,000 euro)	31/12/2018	31/12/2017
I. NON-CURRENT ASSETS	1 116 270	979 104
Intangible assets	0	2
Investment properties	1 004 237	885 151
Other tangible assets	1 263	354
Non-current financial assets	92 974	75 757
Finance lease receivables	17 796	17 841
II. CURRENT ASSETS	39 837	20 188
Assets held for sale	15 050	0
Trade receivables	13 166	11 471
Tax receivables and other current assets	3 303	2 533
Cash and cash equivalents	7 403	5 702
Deferred charges and accrued income	915	482
TOTAL ASSETS	1 156 107	999 293

LIABILITIES (in 1,000 euro)	31/12/2018	31/12/2017
TOTAL SHAREHOLDERS' EQUITY	475 811	382 206
I. SHAREHOLDERS' EQUITY ATTRIBUTABLE TO THE SHAREHOLDERS OF THE PARENT COMPANY	475 811	382 206
Capital	65 178	54 315
Share premium account	194 189	121 091
Purchase of treasury shares	-12	-12
Reserves	178 262	159 267
Translation differences	0	0
Net result of the financial year	38 194	47 545
II. MINORITY INTERESTS	0	0
LIABILITIES	680 296	617 086
I. NON-CURRENT LIABILITIES	385 013	384 626
Provisions - other	11	11
Non-current financial debts	334 509	348 156
- Credit institutions	312 359	251 168
- Other	22 150	96 988
Other non-current financial liabilities	35 625	33 696
Other non-current liabilities		
Deferred taxes	14 868	2 763
II. CURRENT LIABILITIES	295 283	232 460
Provisions		
Current financial debts	264 198	192 283
- Credit institutions	47 533	24 053
- Other	216 665	168 231
Other current liabilities	0	160
Trade debts and other current debts	17 698	28 193
- Exit tax	0	12 907
- Other	17 698	15 286
Other current liabilities	2 048	1 716
Accrued charges and deferred income	11 339	10 108
TOTAL EQUITY AND LIABILITIES	1 156 107	999 293

Funding

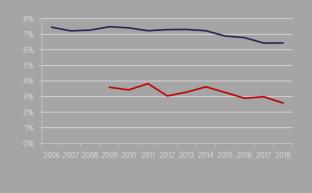
Cost of debt: decrease from **2.99%** (2017) to **2.59%** (2018)

Total committed lines (incl. bonds) of **€ 651.5** m

Duration credit facilities decreased from **3.34y** (2017) to **3.11y** (2018)

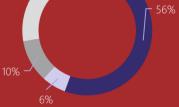
Available headroom credit facilities € 56 m

Rental yield vs funding cost





Run-off credits / bonds



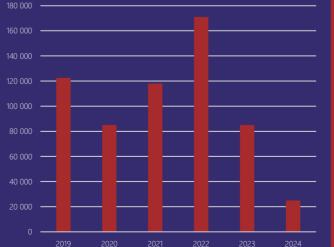
Funding diversification

■ Bilateral floating rate

■ Bilateral fixed rate

■ Bonds

■ Commercial paper





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Hedging

Debt financing - **54%** fixed ratio

Hedge ratio (31/12/2018) - **74%**

Fixed rate debt, incl. bonds (24%) and interest rate swaps/Caps (50%)

Duration hedges: **5.35y** (31/12/2018) **vs 5.15y** (2017)





FY 2018 | Leasinvest.be

Outlook FY 2019

Subject to extraordinary circumstances, Leasinvest expects that the rental income in 2019 will be higher than in 2018, while the financial costs remain at a level comparable to that of 2018. However, after the capital increase of 2018, the results are divided over 5,9 million shares in 2019 rather than over 5,2 million shares, being the weighted average number in 2018.

Within this scope, a dividend is forecasted that will at least be equal to the dividend over the financial year 2018, namely € 5.10 per share.



Financial calendar and analyst coverage

Financial calendar

29 March 2019	Annual financial report 2018
20 May 2019	Annual meeting of shareholders & Interim statement Q1 (31/03/2019)
27 May 2019	Dividend payment (23/05/2018: Ex-date, 24/05/2018: Record date)
21 August 2019	Half-year financial report 2019
14 November 2019	Interim statement Q3 (30/09/2019)
19 February 2020	Annual results FY 2019 (31/12/2019)

Analyst coverage

Bank Degroof Petercam	Herman van der Loos
ING Bank	Pieter Runneboom
KBC Securities	Jan Opdecam
Kepler Cheuvreux	Fréderic Renard

Share price performance









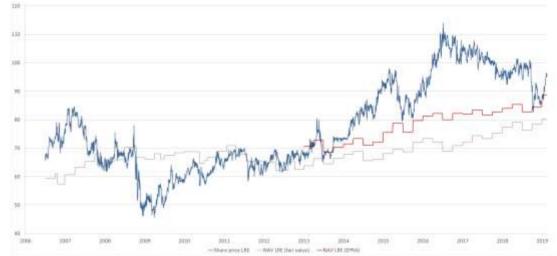
Share performance

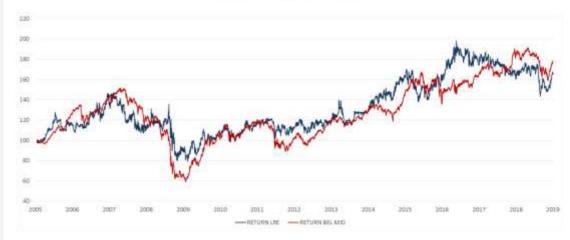




Share performance









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